STRATA MIND LABS

Pull your last quote.

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Time it from the first call to the moment it went out.

GOOD NEWS

You are not late

Less than 20% of firms with four or fewer employees use AI, per Census Bureau survey data.

THE GAP

Where does the time go?

A slow quote usually has one long gap.

Find yours.

STEP 1

Write down three times

First call.

Had everything I needed.

Quote sent.

STEP 2

Find the longest gap

Were you waiting on the customer, or on yourself?

FIX 1

Waiting on the customer?

Send a short checklist with your first reply: photos, sizes, address.

FIX 2

Waiting on yourself?

Build a template. An AI can draft from your price list.

You review it.

SAFETY

You send every quote

Read the price, scope and dates before it goes out.

NEXT STEP

Keep a quotes waiting list

Put it at the top of one page you check each morning.

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Get the free guide

Build a one-page view of what needs attention in about 15 minutes. No code.

stratamindlabs.com/free-tools/

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